

Banks plan to install 17,000 new ATMs, CRMs

Our Bureau

Mumbai

Banks have floated request for proposal for procuring about 17,000 ATMs and cash recycler machines (CRMs) in the current financial year.

Overall, these orders for new ATMs/CRMs account for approximately 6.5 per cent of the existing total installed base in the country and more demand is expected to flow, according to Ravi Goyal, Chairman and Managing Director, AGS Transact Technologies Ltd (AGSTTL).

"...We are close to finalising a couple of large order wins, including a large order for 8,000 ATMs and CRMs under managed service portfolio for two leading banks.

'INCREASING CRM BASE'

"These two orders will start coming on stream from the next quarter onwards and will be rolled out over the next 12 months," Goyal said

in an earnings call. He said AGSTTL is also focusing on gradually increasing its CRM base, which will give additional revenue cash withdrawal, as well as deposit transactions.

On the macro front, Goyal noted that positive regulatory guidelines, such as the inauguration of DBUs (digital banking units) and increase in interchange rate are paving the way for growth in his company's topline. Additionally, the value of the currency in circulation stood at ₹31.3-lakh crore, as of January 23, according to RBI data as compared with ₹17.7-lakh crore worth of notes in circulation pre-demonetisation.

"This increase, coupled with the formalisation of Indian economy led by the Government of India's continued commitment towards boosting the digital infrastructure will collectively propel the growth of overall payment ecosystem," he said.